# Cox's Campaign Manager a Willing Fighter Against Odds

George H. White's Dauntlesss Spirit Tested Long Ago in Klondike, Where He Won Fortune and Thereby a Bride

By DONALD MacGREGOR.

the Democratic National Committee, and as off morning and evening if it is not to be paign of Gov. Cox. The name "Alaska Pete" whiskers.

out for to win a girl with whom he had fallen in love, and who, by chance, happened to have a father who insisted that the man excuse, ready for action. who married his daughter should be, fully able to support her in the way to which she had been accustomed.

"How much money have you got?" the father asked White when he called around to discuss his matrimonial chances.

"None," said White, "but I can support her all right." "I don't know about that," replied the

father. "My daughter isn't going to marry any man until he has at least \$100,000 When you get it, you come around and I'll

## Off for the Klondike.

White went back to his room somewhat dejected, but he bought a paper on the way and read of the rush to the Klondike. Gold, the paper said, was to be found all over Alaska. It would be easy, White figured, to pick up \$100,000 and hurry back to the al-So he packed up his grip and departed.

Gold, however, wasn't that easy to find. It took him two and a half years, beginning in 1898, to gather a pile sufficient to meet the requirements. It was two and a half years of hardship, of insufficient food, of frozen North, of sickness. White wears the marks of it to-day, and, although he is only forty-eight, he looks much older

There is a slight stoop in his shoulders, much of his hair is gone, there are premature lines in his face and his complexion is weatherbeaten. With it all however, there is a certain personal attractiveness about him, a sort of determined air and much earnestness. His ability to concentrate is

N Congress half a dozen years ago they rawboned and rangy. His eyes are bluish called him "Alaska Pete," but to-day he gray. He wears low collars, which give is George White, the new Chairman of he have a pronounced Adam's apple, and such is manager of the Presidential cam- noticeable. His friends joke about his "Alaska

In talking with White it is easy to gather came from the fact that White, just out of the impression that he is a rough-and-Princeton, joined the rush for gold twenty tumble sort of a person, ready for a fight tears are in the Klondike. White got gold, too, more than \$100,000 slides clear into a chair, resting himself more on the middle of his back, entwining worth of it, for that was the prize he set his long legs around each other and swinging one of them with an even rhythm. Even then he's ready to jump up at the slightest

> Going after big game with the odds against him seems to be a pleasure to White. In a way, that has been his life. This is typified in his search for \$100,000 worth of gold in Alaska, in his entry into public life and throughout his political ca-Sometimes he has won and sometimes he has lost. Losses do not feaze him much. You couldn't tell the difference from

> Back from Alaska, White went to live with his \$100,000 bride at Marietta, an average Ohio town, which took its name from Marietta, by the way, was the first town settled by white people in Onio by Moravian missionaries. It is on the Ohio River across from which are the hills of West Virginia. One of Marietta's claims fame is that it is a terminus of the C. & M. Railroad, running between that city and Cleveland, a jolty coal branch of the Penn-

#### White Goes to Legislature.

Marietta is in Washington county, which is and always has been overwhelmingly Re- Ohio District, comprising six counties, publican in politics. The Democrats always put up a ticker each year, but it went down to defeat so regularly that it was hard to which is Zancsville, get anybody to serve. In 1904 the Demo-all, and was defeate crats couldn't find a soul who would agree to run for the State Legislature so they picked George White, who happened to be a liting his family at Cape May for the When White got back and learned what had happened he was f. rlous. They wouldn't-said they couldn't-take his name off the ticket, so he made the race and, wonder of wonders, was elected, not by a large vote, but sufficient.

White is six feet in height and maybe a Walle served in the lower house in the triffe more. He weighs about 150 and is Ohio State Legislature at Columbus for three



added to it, for it was then that the time of at Princeton from which he was graduated service of a Sta': legislator was extended in 1895, never capitalized this acquaintancecom two years to three. Then he run for Congress, the first Democrat ever sent to Cong ess from that district, the Fifteentla House on any occasion after he entered Con-Ohio District, comprising six counties, gress. In fact he and some of President Washington, Monroe, Morgan, Noble, Mushingum and Guernsey, the largest town in He ran five times all, and was defeated twice, in 1914 and by

In Congress White knocked around with a group of Ohio Democrats in the House, which included Gov. Cox, whose race for the Presidency he is now directing. There used to be some good poker games around different places and the, had a fine time. Judge Timothy T. Ansberry of Defiance. Ohio, and Washington, D. C., who figured prominently In the Democrin Gov. Cox's nomination at San Francisco, buttonholed White.

White, although Woodrow Wilson had

That was one term with a year been one of his professors in his senior year ship after Mr. Wilson became President, There is no record of his going to the White Wilson's first licutenants had some notable clashes during that period.

One of these occurred at the time the United States entered the war, when White supported a bill authorizing Theodore Roosevelt to raise a division and go to France as its commanding officer with the rank of Major-General. The Administration opposed the measure and Albert S. Burleson. Postmaster-General, always the White House political fixer, went up to the Capitol to rally the forces against it.

bill authorizing Theodore

"Well, don't you know that the Admin --tration is against the bill?" said Burleson.

rather impatiently. Yes, I know," responded White, that's the wrong way to look at it. What you've got to get in this country now is ne war enthusiarm. Roosevelt is the man to stir it up. Send him t. France at the head of a division and the country will sit have been worse. up and take notice. This is no time for

"It seems to me." Burleson snapped "thatme of you fellows who got into Congress on Wilson's coattails would pay a little at-This stirred White's ire

"Look here, Burleson," he retorted, "You'd better go look up the election figures. I got more votes in my district than Woodrow Wilson did, and instead of his helping me I wouldn't be surprised if I hadn't helped him.

'Alaska Pete,' New Democratic Chairman, Still Bears Impress of Frozen North, Where His Ventures Gained Him Nickname.

bers into line with that sort of talk, but it won't go with me. I'll work for the Roosevelt bill and I'll work for it."

White and Burleson had another tilt at the San Francisco convention. Burleson was there working for the nomination of William G. McAdoo. White, of course, was rking for Cox, being second in command under E. H. Moore, in the pre-convention organization. Along about the fortieth bal lot White stumbled across Burleson, whose votes of Texas were being cast solid; for McAdoo time after time. White put his

"I'll be waiting. Albert." he said, "to hear Texas go 'forty votes for Cox.' "

Burleson looked daggers.
"If you're going to hold your hand to your ear for that," Burleson retorted, "you'll be holding it there a darned long time."

### Looking Over Old Haunts.

On his way back from San Francisco White went around by Scattle to look over the ground he had travelled twenty years before on the way to and from the Klondike. He didn't have a very good time. The city lost his satchel. The porter got away with in some manner at the station, and White had to content himself with buying a collar and shirt occasionally when the train stopped on the way back. He returned to Columbus to report to Gov. Cox, considerably frayed

and soiled, but grinning, "Ead luck," was all he said, "but it might

Born in Elimira, N. Y., reared at Titusville, Pa., educated at Princeton, N. J., residing at Marietta, Ohlo, White's chief business interests are in Oklahoma. He's in the off business, drilling his own wells. Sometimes he strikes oil; sometimes he does not —but, on the whole, he makes it pay. In politics as well as in business White is

a firm believer in luck.

"At San Francisco," says he, "we got the breaks, Hard work and breaks, and pledges

# Prosaic Storage Warehouse Yields a Wealth of Romance and Mystery

ple of many household gods to which strange, comic and sentimental.

"There's the case of the mysterious vase for instance," remarked the warehouse manager, who then went on with the story. "One day a maid came into the ofice carrying an elaborate bundle and asked if we could store a very valuable vase. We offered to put it into every place we have here, but none of them satisfied her. Finally her mistress came, and we showed ber all the places where we could put it. Every suggestion seemed to agonize her, and we politely encouraged her to try some other warehouse or to keep the vase at home But she insisted that it could not be allowed at home-that it would have to be out of the house before the wedding."

She did not look like a blushing bride. Her words only added to the mystery, which became more and more unsolvable. wase was a scaled urn, and we could not, of course, ask why. She decided to leave it with us for a few days, provided we kept it in our office safe and swore all kinds of vews to watch it. She came back several times, and each time, the discussion was

"One day she came in breathless and announced that the decision would have to be made at once as she was leaving on her honeymoon. 'How valuable is it?' we asked 'Oh, it could never be replaced,' she declared dramatically. 'It is of no value to any one but me' Then she leaned over and whis-pered confidentially. It holds the ashes of my dead husband, and I'm to be married again to-morrow, and, of course, he wouldn't want to have this around the house,"

# What the Visitor Sees.

Of course, it isn't often that a warehouse is used as a mausoleum, but the variety of things which are stored there would stagger the imagination even of a department store e evator operator. From complete palatial rooms taken from sixteenth century Engcastles to thimbles, from valuable paintings by masters to picture postcards. every conceivable article, priceless or worthless, is here.

The term "fireproof storage warehouse has about it a steely, stony feeling, something remote and soulless and perhaps a little prisonlike. But when one goes through it on a tour or inspection with an amiable and reminiscent manager it seems more like a combination of a Fifth avenue shopping afternoon and a visit to the old attic at home. There are acres on acres of rooms-big rooms and little rooms, strong rooms. cold rooms and just rooms-full of things ashore. The net weight of the fish is 30,000 that mean money and things that mean more pounds, its length is forty-five feet and its

As the manager says, "There are enough As the manager says. There are along in the string here in this building to keep all the novelists in the country busy working on an feet from tip to tip. eight hour day for a hundred years."

A trip through a storage warehouse is indeed a fascinating experience. Sights and stories mingle somewhat breathlessly, but and that full grown ones are two and oneone is left with the feeling that storage is a business filled with human interest.

Why do people store square planes for years and pay more in cent than the instru- water pressure. A .45-calibre bullet could ments can ever be worth? Why do so many not even dent it. fail to recognize their own belongings? Why are they sometimes so utterly careless themselves about valuables? And why are they so fussy when other hands touch them? Why will they cherish unhappy memories even at the price of difficult sacrifice? Many such "whys" are answered in the storage

# come their worshippers with stories A Bride's Startling Revelation, the Story of the Woman of the Mirrors, Freakish Notions of Some Patrons and Forgetfulness of Others Mingle in Reminiscences of Manager Who Sees Sentiment Linked to Worthless Articles as Well as Priceless Treasures

or ballrooms of "the big house on the hill." in the good old days. Who had once been mirrored in these glasses? Why are they stored-and does their owner ever hope to

"Yes, it is a story," says the manager. "About twice a year a little old woman comes here and goes to this room and the ttendant leaves her here alone. Until about a year ago she used to come here every nonth. She is a person of refinement and. obviously, has been well to do. She is in straitened circumstances now, and I don't think she can really afford to pay the storage fees. But, of course, we can't ask questions. I don't know what she does, but her address is that of an ordinary boarding house. She sometimes stays in this room a long time. We never disturb her. Only once did she ever let fall any remark. It was when the attendant did some little thing for her. She said 'I come here to look into these mirrors because they give me back my

"Everywhere there are pieces of furniture and other things which apparently might well have gone to the auction rooms, second hand dealers and oblivion. Why do people want to store 'hese things here, anyway? Aren't the charges more than the things are

"That's just it. And yet, what you see here is nothing compared to the things we persuade our patrons to give up. We have to fight to protect people from themselves.

pler mirrors such as decorated the parlors storing things which are absolutely worth- for years and they are constantly keeping This space here is valuable, and we treat it own property. Considering the varieties of as a commodity of value, not only to our- human nature they have to serve I am wish to have it occupied by goods of no our men's hate'

> have probably been wondering where we "Tes, there's no limit to the things people got that many. The way people insist on can invent for others to do. And there's no seeping them here is one of the things which have always puzzled me.

"We have a square plane here which belongs to a noted American actress. It has the manager, pointing to a tall hall clock been here for a number of years, and I don't understand why she doesn't keep it in one of who is also her manager, has come here with her a number of times and has urged her to do something with it, at least to have a useful table made of it, or something like that. She absolutely refuses, and I guess is'll stay here until Broadway is dark. says she will never part with it because she first learned how to play on it.

# Queer Things Turn Up.

"Of course most people when they are going to put their things in storage have a real house cleaning-probably the first real one they ever had. And some queer things have turned up. Lost wills, hidden treasure, things which have been missing for years. And when our men begin to pack all the perts; they have been packing valuables he had not sent us his silverware that sum-

Twenty Battle With First Whale Shark Captured

THE first whale shark ever captured is inches wide and forty-three inches deep, its speed on the surface of forty-five miles an

on exhibition at the Smithsonian In-

less and which only cost money to keep, our patrons from causing damage to their selves but to those who rent it. We do not often inclined to look for the halos under

You are called upon to do some pretty "Look at all these old square planos. You queer tricks ocasionally, aren't you?"

limit to the things they can hypnotize themselves into believing are necessary to their existence. Here's a good example," says which was ticking away, wasting its mo-ments on the timeless room, as it were "This clock has to be kept going. The owner insists that it must be wound regularly, otherwise it will deteriorate. The man who sold her the clock told her so and she has a great deal of respect for him, because he was really an astronomer, and had microscopes and telescopes, and had discovered stars and could tell fortunes. Anyway, he teld her the clock must be kept going-and every eight days the keeper of the time assigned to the rite goes in and solemnly

winds it. "At the other extreme are the people who are almost criminally careless about their valuables. I don't mean only those who go away for the summer and leave their silver ware behind the bathtub. For instance last fall one of our old customers came in and fussiness in people begins to come out, fall one of our old customers came in and 'Why did you put that there? Why didn't asked for his silverware, which was rather Of course, we but suggestions as delicately you pack this this way?' And hundreds of valuable and included some fine presentation as possible, but our diplomacy is often such questions. Of course, our men are explices. I happened to know personally that

insisted that we had his silver-and hadn't he himself told the maid to bring it here' the day before he left?

'We searched high and low and showed him all kinds of records—and there was no loosely is much better for them than any indication that his silver had ever come to packing away. Gorgeous coats, muffs, neck-After prolonged questioning he recalled that a few minutes before grabbing his values he had told the maid to take the and umph avenue. The maid looked up the eggs. But the moths themselves are not so place in the telephone book that sounded important. They die as soon as they come most like the noises her master made and took the stuff there. We traced out the story

# Many Who Forget.

"It is surprising how many people don't recognize their own possessions. Sometimes to look at the goods or to ask to have it sent They will go through it and insist that we are trying to give them something which does not belong to them. Why, of course this isn't ours,' they will say. 'Why, we wouldn't have such a thing. Think of the people who will be looking for this if we take it,' and so on. By the aid of our books, records signed by themselves and ou: mer, at the time of removing the goods for storage, we can finally convince them that the disputed article really is theirs.

Speaking of recognizing things reminds me of an incident. A few years ago an old negro came into our employ. I happened to be in one of the rooms when he entered for the first time. As he came through the door he stopped startled, staring at the wall opposite. He came closer, gazing intently, Suddenly he pointed to an old portrait of Washington-all excited-and said in an wed voice as if he were seeing ghosts Tha's ma Peale, boss. Tha's ma Peale! He repeated it over and over again, stepping toward it and away from it-looking at it closer and walking tack for another view his surprise changing to gladness. 'What do you mean, that's your Peale?' I asked. He told me the story.

in New Orleans and it was at the time when fine old Southern homes were being broken up and old possessions were finding their to dealers. The fine Peale portrait of Washington came to this negro and he sold for \$300-because he was 'very fond of it. We haven't this portrait here any more. It was sold for \$12,000.

"It is funny, too, how some people will come in often just to look at their things. Most visits, are of course, for the purpose of taking out some particular thing. But many just come to see. I suppose it is like the woman and the mirrors. It does seem as if the old term 'household gods' means something. It almost looks as if they come "Here, by the way, is one of our garages

-or rather automobile storage rooms."
There are here some of the fluent cars in existence-imported models, special bodies, claborate hand wrought work. They looked as if they would be desecrated to be run on an ordinary road."

The visitor is taken into a small room and pounds.

top of the thermometer and one looks sur-prised. But when the door of one of the fur storage rooms is opened the fur coat is felt to have a reason. These big cold storage rooms are kept at a temperature of 34 degrees. It could be brought down to zero if necessary. But it has been found that the higher temperature is ideal for fur storage conditions. Here, hanging neatly and unwrapped, is an assortment of furs which would do credit to any Fifth avenue fur shop -in fact, that is where most of the things come from. The direct play of the cold clean air on the garments which hang

"This coat is worth \$50,000," says the values he had told the maid to take the manager and the coat looks it. "Everything silver to the storage place on umpty street that conten in here is first treated for moth

splendid displays of animal heads—trophies of their owners' hunting prowess. And there and questioned the maid. The silver was finally found in a storage place a few blocks are beautiful and costly tapestries of won-derful material.

Doffing the Arctic apparel the visitor suddenly finds himself in the great hall of an English castle. The walls are all of mar-velous carved wood in fine panels and wainscoting. The room is empty and the manager anticipates a remark. There are three rooms here like these, and they have nothing in them except the walls. The carved work was tåken from an English častle and brought here some years ago by well known dealers. Every few months or so very wealthy cus-tomers of these dealers are brought in here

### to look over these rooms Worth a King's Ransom.

Then come visits into numerous aliver-ware rooms and vaults for other valuables -hundreds of rooms, thousands of valuables -everything conceivable in confusion. What are all the things in this room worth?" one asks. The manager smiles, "Let us say a king's ransom," he replies, "whatever that may be at the present rate of exchange." 'But aren't you afraid of something hap-

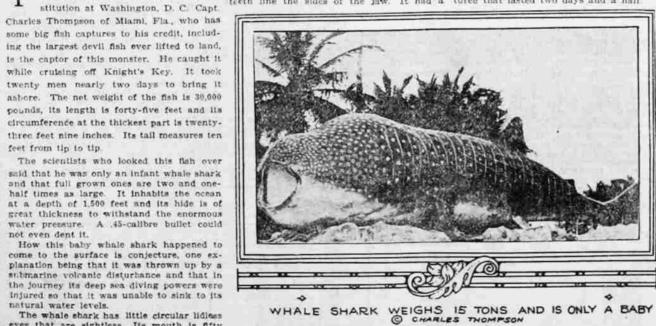
"Well, we have never had a fire or a burglary. Perhaps an air raid might have some effect, but the possibility is remote. The walls are four feet thick."

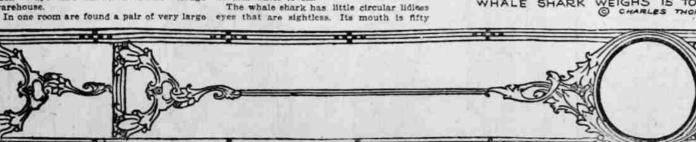
One comes to a door and the manager opens it with a little flourish. This must be a "show" room. It is, All over the spaclous walls are hung fine paintings and ctchings-hung with an artist's eye-all uncovered. It is really a beautiful art gallery. "This is an original B- J-," says the manager, mentioning the name of a French mas-He points to a large striking canyas showing a eatyr and nymphs—a real mas-terpiece in its composition and the treatment of the flesh tints. He points out others, giv-ing well known names. One goes out won-dering why this prosaic storage warehouse is not on the list of art galleries to be "taken in" by visitors to the city.

# Substitute for Ice

N interesting substitute for ice is provided in some parts of Syria. Snow gathered in the mountains is packed. in a conical pit, dag in the ground and provided at the bottom with a drain to carry off the water formed-for some of the snow unavoidably melts. The snow is tamped firmly and covered with straw and leaves.

From these pits the solidified snow is distributed to customers on packhorses, an1 coats all the way from 10 to 25 cents per 100





natural water levels.

